

Teamwork

Teamwork helps fixed income trading desks do more risk-less and risk-reducing business by identifying previously overlooked trading opportunities. It maximizes your sales distribution capability by providing each salesperson with a personalized view of the best opportunities for engaging their customers. Teamwork's sophisticated matching algorithms and simple user interface enable salespeople and traders to prioritize calls and improve client relationships while preserving the existing phone, message, and chat-based workflow. The system ensures that your clients see the best of your salesforce, along with the best of your liquidity, leading to material revenue growth for your firm.

Intelligent identification of trade opportunities

Teamwork continuously monitors desk axes, inventory, client inquiries, portfolio holdings, and historical trades. Traders and salespeople are instantly notified when an opportunity arises. By recognizing such "matches", as well as more complex relationships between client objectives, Teamwork delivers a steady stream of potential trades. The system exploits the network effect across the desk and ensures that nothing is ever overlooked while allowing salespeople to prioritize their client interactions.

An electronic notebook of voice inquiries

Teamwork replaces scratchpads and human memory with an integrated system for entering, publishing, and tracking client inquiries. Salespeople are empowered by the knowledge that their inquiries won't be ignored or forgotten. The software works those inquiries continuously, as if every salesperson and every trader were spending their entire day working every other salesperson's inquiries.

It's on even when it's off

Even users who are not logged into Teamwork continue to receive messages alerting them to trade opportunities. Teamwork ensures that all important information and ideas are always communicated.

Find trading opportunities across your desk and across the dealer community

While Teamwork searches for opportunities to cross bonds on your desk, it will also help you identify opportunities to trade with other dealers through the Codestreet Dealer Pool (CDP). Please contact us for more information on the CDP.

Features

- Real-time trading desk inventory distribution to sales
- Customer inquiry tracking
- Matching engine that identifies all possible trading opportunities
- personalized priority list of trade opportunities
- Access to the Codestreet Dealer Pool inter-dealer platform

Benefits

- Increases velocity of balance sheet turnover
- Generates more trades
- Helps prioritize sales calls
- Improves client relationships
- Improves institutional memory
- Access to street liquidity without disclosing your hand

For more information, please contact:

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